

Minutes for the Mount Pearl Tennis Club AGM - November 29th 2015

- **Call to order** 7:40PM, November 29th 2015
- **Roll Call**: 9 in attendance (Nathan Bessey, Dustin Cole, Mary Spurrell, Meagan Condon, Mark Spurrell, Stefan Jones, Darroch Jones, Thomas Hawkins) Mike Bugden from Sport Alliance was also in attendance.
- **Welcome and overview of the 2014 AGM minutes**
- Dustin read the **President's Report for 2015**

Highlights included a \$1750 profit for 2015, leaving us with a healthy balance in the bank. This year we had an increase in government grants which helped achieve the surplus. We had much higher expenses as we had increase salaries, lower rental revenue and lower membership numbers.

Facility Rentals had one of the lowest revenues in many years with a total of \$3300, which is a decrease of 43% from 2014. A few reasons for the decrease are due to rental dates being closed from Jan-May 2015 for renovations to the ceiling and paint of the facility. Also, Mary had a phone number change which may have made it more difficult for her to be contacted. There were a few new facilities opened around the city for rental which also may have contributed to the decrease.

Tournaments and Leagues – 2015 was a successful year with 4 tournaments hosted by the club and 3 doubles leagues. Thank you to Thomas Hawkins for broadcasting live tournament and league matches that are posted to the website. As well as a special thank you to Nathan Bessey for updating club rankings after each tournament.

Coaches and Staffing - We had 4 staff this year all doing some coaching and canteen work. The head coach was Stephanie Schwartz who also took on the duties of manager. As well there was the return of Lenny French and we had two new staff Noah Gibson and Lauren Stringer. We would welcome each staff member back for the 2016 season. We are also hoping to acquire a senior level coach for the upcoming season.

Membership - was down this year with 80 members (30 Adults and 50 juniors) in comparison the 2014 season had a total of 121 members. We will again continue marketing to schools around Paradise and Mount Pearl. It was also mentioned by Stefan that we should especially try and market to the Kenmount Terrace area.

Sport Alliance - Thomas continued building a great relationship with Sport Alliance, attending monthly board meetings and social activities etc. The Mount Pearl Tennis Club sold 630 Sport Alliance tickets this season.

Public Relations and Events - Thank you to Mary Spurrell, Reid Music and VOCM who host the Variety Concert again this year with almost full capacity totals for the event.

Thank you to Thomas Hawkins who set up and maintained the website for the tennis club, as well as Stefan Jones for updating Twitter and Facebook.

In September 2012 Dustin met with the City and Sport Alliance to discuss the poor condition of our courts and the replacement of some very needed items. In 2013 the lights on the St. David's side were repaired, we received new windscreens, nets and posts. We have since had the lights repaired on the Ruth Ave side as well as complete resurfacing on courts 4.5,6 in early summer 2015. We have done some repair work on the Ruth Ave side however the courts are still in very bad condition.

It was again a very successful summer and a thank you to the staff and executive.

- **Treasurer's Report - Mark Spurrell**

- Highlight's included a surplus for the year with the majority of revenue coming from Grants. We were surprised to see the surplus as membership was down; expenses were up due to the increase in hiring 4 staff. Payroll was the biggest expense for the year.
- This year we were approved for a high school grant which we did not receive in 2014, 2 Provincial Grants and 1 Federal grant (totaling \$8200 for all) as well as a grant from Sport Alliance for \$2500

- **Facilities - Mary Spurrell**

- We touched again on the low number of rental this year as well as the reasons why mentioned earlier. We will try and advertise more through social media (Twitter, Facebook and Kijiji). Mike Budgen mentioned trying to attract more companies to rent as this is a great space for meetings. We will look into the cost of having year round WIFI to see if that is something that could help attract more rentals. Mary also has noted that she has been looking after the facility for almost 25 years and she would like to step down. She will look after rentals for the next few months until we find a new person to look after this position. We cannot express enough thanks to Mary for the many years of service devoted to this and the tennis club.

- **Sport Alliance - Thomas Hawkins**

Thomas continues to have a great relationship and has helped with multiple projects throughout the year. We ended up with a \$315 cheque from sport alliance tickets sales. Mike Budgen mentioned that the community grants application has been simplified and should be easier to complete in the future. Also Mike wanted to thank Thomas for helping with the Volunteer Mount Pearl initiative. Thomas had some feedback from a survey completed by members. We wanted some insight on how they heard about summer registration; most responded with being returning members.

Advertising

Stefan noted an increase in our Facebook and Twitter traffic over the summer and added that he would like for staff to have the ability to post in the upcoming summer season with daily/weekly posts. We can also add to our online social media with Instagram and by using an APP to help with the doubles leagues.

New Business

Dustin has been in ongoing meetings with the City for possible upcoming repairs to the facility and courts. We are requesting some work in the locker rooms so they can be used by members to get showers, change etc. We are also hoping to have courts 2 and 3 resurfaced and have a fence installed to dived court 1 and 2. We can then use court 1 (in the worst condition) to be used as a practice court.

Dustin discussed having a night with the members at Greenbelt again. The event would be sometime in January 2016.

The town of CBS is hosting the 2016 summer games this year and they asked to use The Mount Pearl Tennis Courts to help with the event. The town of CBS needed 4 additional tennis courts and since we currently only have 3 playable courts, we could not commit. However, if it were possible to have courts 2 and 3 resurfaced we could ensure usage for the Summer Games. We could not get commitment from the City of Mount Pearl to have courts 2-3 resurfaced for the Summer Games and unfortunately CBS is now looking at other options.

Meagan stated that she has moved payroll to an online system so staff can in the future complete payroll online.

- **Election of Officers**
- There was no interest in the attended members in running for any positions at the meeting.

It was noted that Steve Cook wanted to step down as Vice President and was asked if anyone would interested in the position. Thomas expressed interest and it was agreed that he would take over the position.

President - Dustin Cole

Vice President - Thomas Hawkins

Treasurer - Mark Spurrell

Secretary - Meagan Condon

Facilities Manager - Mary Spurrell (noted she does want to step down in the new year when we

find someone to take it over.

Public Relations - Stefan Jones

Sport Alliance/Webmaster - Thomas Hawkins.

Meeting **Adjourned** at 940 pm.